

# Essilor Sees Improved Manufacturing Agility with Apriso

Faced with rapidly changing business needs, Essilor had to improve their manufacturing system's flexibility. Current applications were not built to support initiatives such as Lean Manufacturing or Six Sigma. Lacking detailed visibility, it was difficult to track and trace production processes and material flows for improved operational excellence. It was clear a new system was needed to improve agility, provide real-time visibility and support continuous quality and process improvement.

As the #1 ranked world leader in the design and manufacture of corrective lenses, Essilor sought to extend its competitive advantage by implementing a system for continuous improvement capable of identifying and sharing best practices for operational excellence. At the same time, this new system had to be sufficiently flexible to manage the complexity of producing 450,000 products across 15 facilities. Essilor continuously strives to exceed customer expectations by offering a higher quality product with greater personalization, so the new system must also support these initiatives.

## A Platform for Manufacturing Operations Management

Essilor selected Apriso as their manufacturing operations management (MOM) solution to help improve agility, visibility and operational performance across manufacturing operations. Apriso has been operational at Essilor since 2004. Apriso manages and executes lens production at Essilor's Mexico plant, with globally integrated warehouse and distribution functions. DELMIA's Apriso applications are operational at 12 Essilor locations across the globe, including five manufacturing sites and three distribution centers; three sites use Apriso for OEE; four sites use Apriso as part of their SPC computations. Essilor see their Mexico plant as a "Core" deployment, representing a standardized platform for future global implementations. Operational and IT improvements can be extended by making this set of best practices available for replication at other Essilor plants.

## Improved Operational Performance

"An immediate benefit to implementing Apriso has been real-time visibility to operations, helping to enhance operational performance while reducing IT costs," explained Loïc Sanson, Manufacturing, Engineering & Quality Manager for Worldwide Supply Chain Projects at Essilor.

According to Essilor's production team, "Apriso spans operations to provide real-time visibility and actionable intelligence, enabling improved performance and faster decision-making ability. Group Leaders, Supervisors and Engineers take advantage of Apriso's user-friendly interface to help simplify common daily production tasks. Every day users trust more to the Apriso system, helping to accelerate response times to frequently changing customer requirements, integrating flexibility across operations for a win-win situation."



## Benefits Achieved

- Standardization of execution systems reduced IT costs
- Overall plant agility increased
- Supervisors have improved time productivity by about 10%
- Detailed production data has helped improve baseline performance for higher quality
- Centralized visibility to production and material flows has improved efficiency
- Simplified user interface improved productivity

## Greater Visibility to Operational Performance

By creating a management dashboard in Apriso, Key Performance Indicators (KPIs) are now easily visible to track operational and inventory metrics; data is automatically updated, in real-time, as production, market or competitive shifts occur; appropriate thresholds are quickly adjusted to ensure relevance. Graphical visualizations support quick “drill-down” visibility, resulting in faster issue resolution and greater up-time. Increased data has helped improve baseline performance, contributing to more efficient root cause analysis and higher overall quality at a lower cost, ultimately resulting in higher customer satisfaction.

## Improved Work-In-Process (WIP) Control

Recognizing an opportunity to minimize inventory levels within WIP and Finished Goods, Essilor’s Mexico plant has leveraged Apriso to automate production, inventory and quality inspection processes, helping improve efficiency and stock accuracy. Reason codes now support improved tracking, flexibility and transparency to inventory measurement and reporting. “With Apriso, Palletization and Quality Assurance processes have been combined at our Mexico facility, freeing one employee per shift, compared to our legacy system that lacked sufficient inventory control and new process integration capabilities,” continued Loïc Sanson.

## Reduced IT and Support Costs

With the introduction of a synchronized platform for operations execution, the cost of IT ownership has declined. One example is a simplification of support and systems maintenance processes. A centralized support team is now a single point of entry for IT issue resolution and future system requirements. “Apriso’s standardized processes have enabled faster issue resolution, helping us to reduce IT costs,” said Loïc Sanson.

## Elevated User Satisfaction

Essilor conducted a user satisfaction survey at their plant in Mexico once Apriso Production was live. Overall, their employees were very satisfied, based on improved speed and accuracy, in addition to a more user-friendly interface than their prior system. With Essilor’s platform-based approach to manufacturing operations, a solution for continuous improvement is now in place that has simplified the burden of searching for accurate operational data, yielding improved manufacturing operational performance.

Dassault Systèmes is now considered a strategic partner for Essilor, continuing to help expand adoption of process improvements that offer competitive advantage, operational excellence and an improved agility to respond faster to future unexpected events.

## About Dassault Systèmes & DELMIA

Dassault Systèmes, the 3DEXPERIENCE Company, serves 170,000 customers across 140 countries, providing virtual universes for sustainable innovation. Dassault Systèmes’ DELMIA brand offers products that connect the virtual and real worlds. As part of DELMIA, the DELMIA product portfolio helps manufacturers transform their global operations to achieve and sustain operational excellence. Learn more at [DELMIA.com](http://DELMIA.com).

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